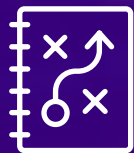




LEARN WITH US



Extreme Networks Training

A Guide for Customers and Partners

Extreme Networks Training

LEARN WITH US

Advance your knowledge and skills in networking, no matter where you are in your career.

Extreme Networks provides training courses and related certifications which provide the skills and competency required when working with our products and portfolio.

Whether learning through video on-demand, or instructor-led courses, our mission is to help you achieve your goals and maximize your potential in this exciting industry.

This guide is to walk you through the training available, how to access learning and certifications and engage with the Training Team!



LEARN WITH US

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Overview

EXTREME NETWORKS TRAINING COVERS TWO MAIN AREAS:



Extreme Networks Certifications

Certification Tracks on Extreme Networks Products that take you from Associate to Professional (*and eventually Expert*) Certification.

Associate level Certification begins with the Welcome Series, introducing you to our products.

Professional level Certification takes a deeper dive into each technology.

This training is for both Partners and Customers.



Extreme Academy

These courses are on the fundamentals of networking and are more vendor neutral (*with Extreme Networks examples*).

This training is used to help introduce students to the industry and develop talent with the basic skills needed to get a role in networking.

Extreme Academy courses can be used by an individual student, an instructor, or an organization such as a partner, college, or university.

Who is Extreme Networks Training for?



Training for Engineers New to
Extreme or New to Networking



Training for Implementation
and Support Engineers



Training for
Network Administrators



Training for Technical Designers/
Sales Engineers



Training for
Expert Engineers

Extreme provides training courses and related certifications which provide the skills and competency required when working with Extreme Networks products and portfolio.

Training progresses through 3 levels of certification: **Associate**, **Professional** and **Expert**.



ASSOCIATE

Associate level training is the first step on a learning journey with Extreme Networks training. It is for students who are new to networking/new to Extreme Networks products. Subjects are covered at an introductory level for a solid foundation of learning and ability to build upon. Students will be able to understand and explain key concepts and product sets in networking.

EXPLAIN



PROFESSIONAL

Professional level training is for students who require greater depth of knowledge in how to configure, deploy, manage and troubleshoot networks. This level of learning builds up practical skills for installation and maintenance of networks.

DO



EXPERT

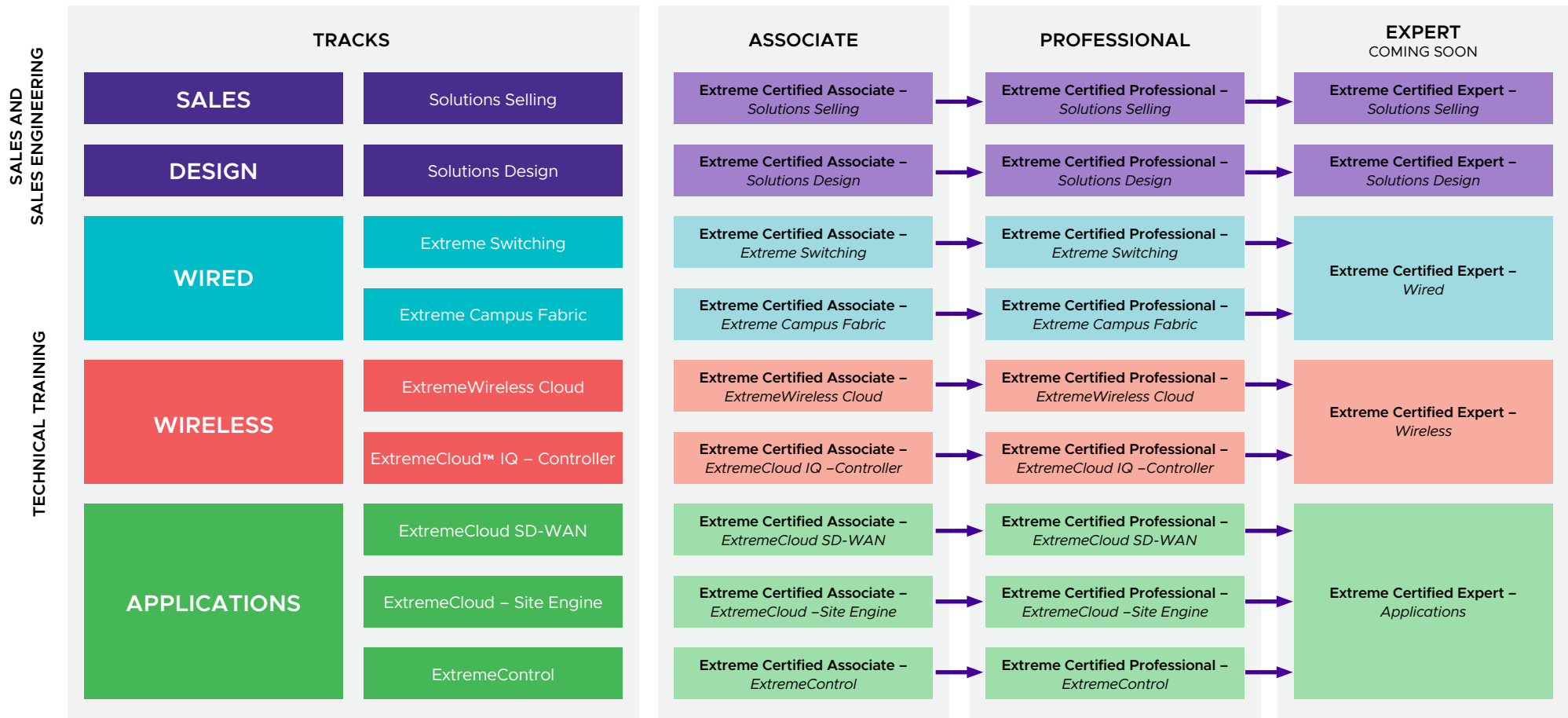
Expert level training will be for students who want the deepest level of learning in a technology. They will be able to plan, operate and troubleshoot complex, converged network infrastructure. They will have a clear vertical focus on what technical requirements are needed for a specific sector. Experts will be able to integrate multiple technology solutions together.

INTEGRATE



Extreme Networks Training and Certification Framework

There are multiple tracks covering Solution Selling, Solution Design, and in-depth Technical Training. Each track varies in duration, format and price. Sales and Design tracks are only available for Partners and Distribution. Technical Tracks are available to all. Click on each track below to find out more.



TRACKS

Solutions Selling

Solutions Design

Extreme Switching

Extreme Campus Fabric

ExtremeWireless Cloud

ExtremeCloud™ IQ – Controller

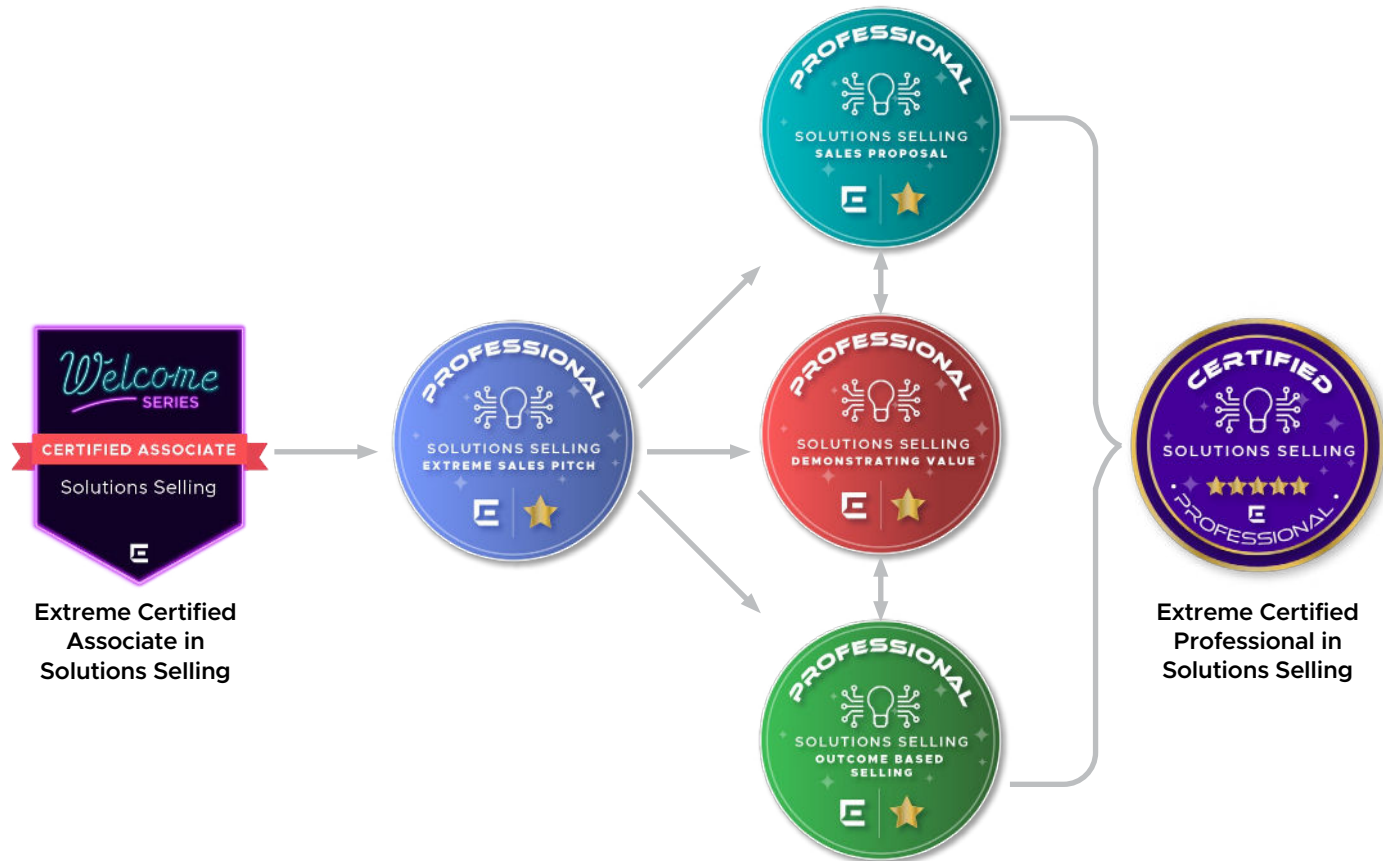
ExtremeCloud SD-WAN

ExtremeCloud – Site Engine

ExtremeControl

Extreme Certified Professional in Solutions Selling is a requirement in the Extreme Partner Program. It is provided **free of charge** and will be available in Extreme’s FY24 Q1 timeframe. The individual course durations are given here as guidance and are subject to change.

This track is designed for Partner and Distribution training only.



TRACKS

Solutions Selling

Solutions Design

Extreme Switching

Extreme Campus Fabric

ExtremeWireless Cloud

ExtremeCloud™ IQ – Controller

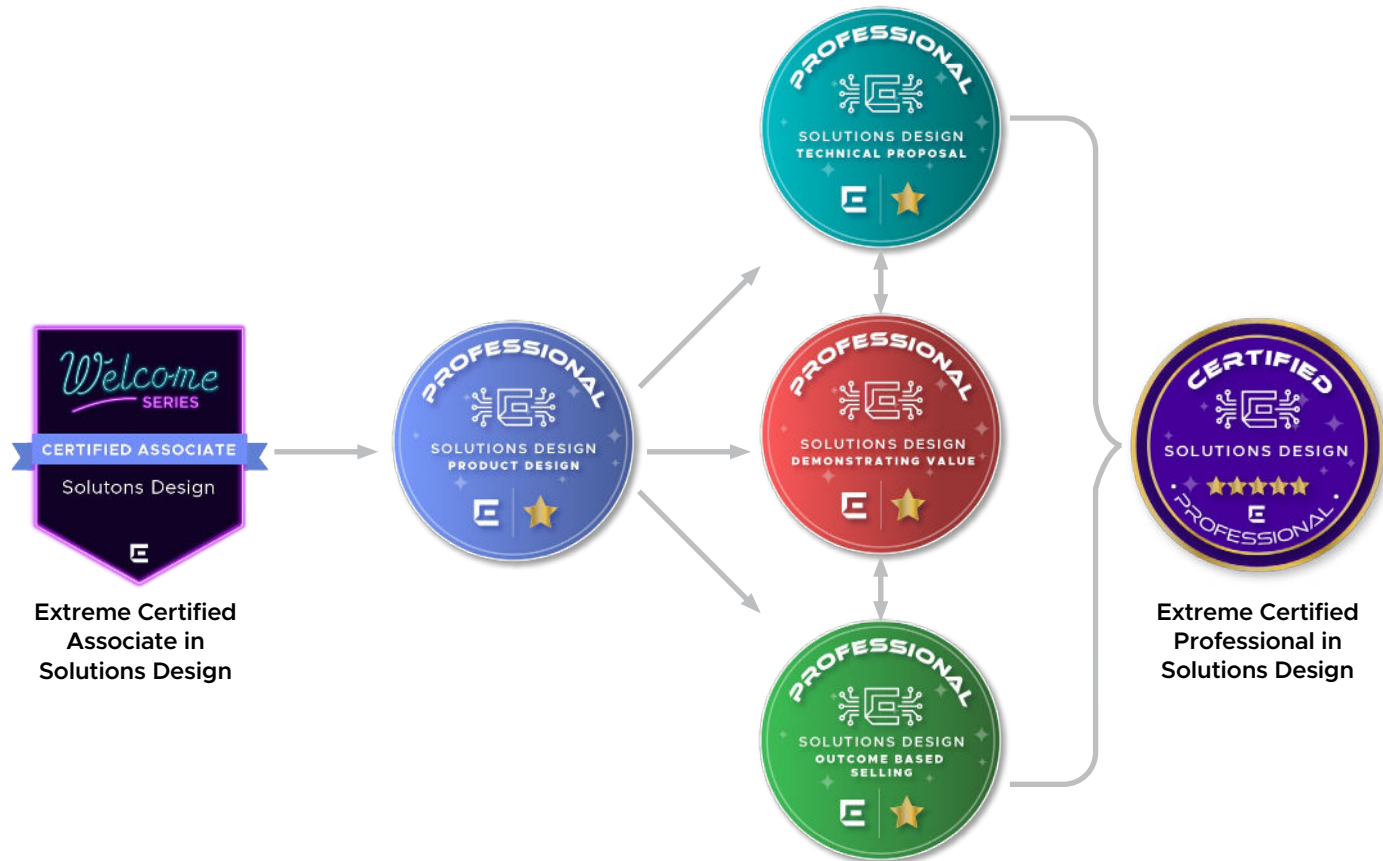
ExtremeCloud SD-WAN

ExtremeCloud – Site Engine

ExtremeControl

Extreme Certified Professional in Solutions Design is a requirement in the Extreme Partner Program. It is provided **free of charge**, and the first two courses are available now and bookable via Dojo. The remaining courses will be released in Extreme’s FY24 Q1 timeframe. The course durations are given here as guidance and are subject to change.

This track is designed for Partner and Distribution training only.



TRACKS

Solutions Selling

Solutions Design

Extreme Switching

Extreme Campus Fabric

ExtremeWireless Cloud

ExtremeCloud™ IQ – Controller

ExtremeCloud SD-WAN

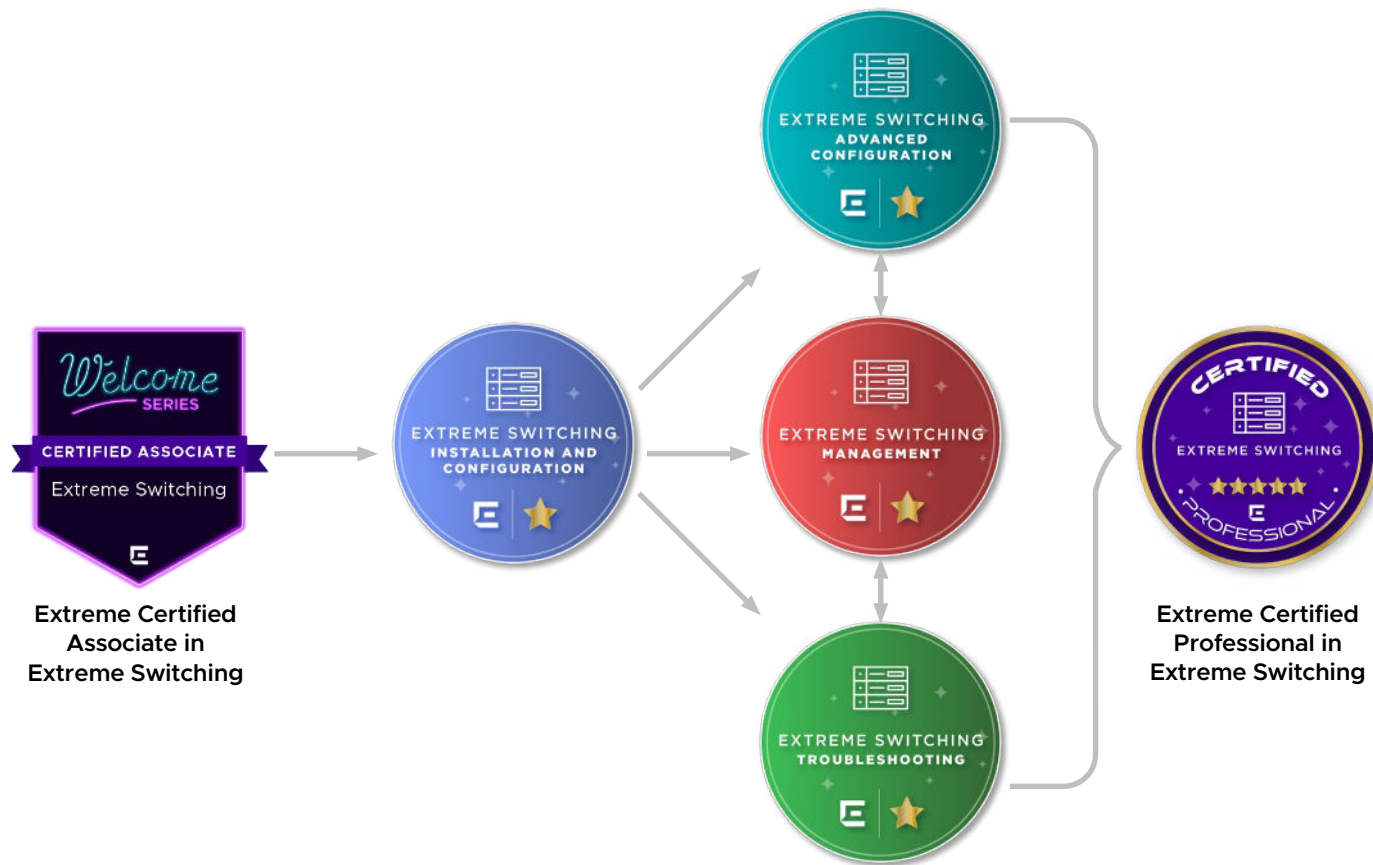
ExtremeCloud – Site Engine

ExtremeControl



The courses in this training track will take you from Associate to Professional level competency in our **Extreme Switching** portfolio utilizing video, Instructor-led training, and hands-on labs.

Click on the badges below to view course overviews.



TRACKS

Solutions Selling

Solutions Design

Extreme Switching

Extreme Campus Fabric

ExtremeWireless Cloud

ExtremeCloud™ IQ – Controller

ExtremeCloud SD-WAN

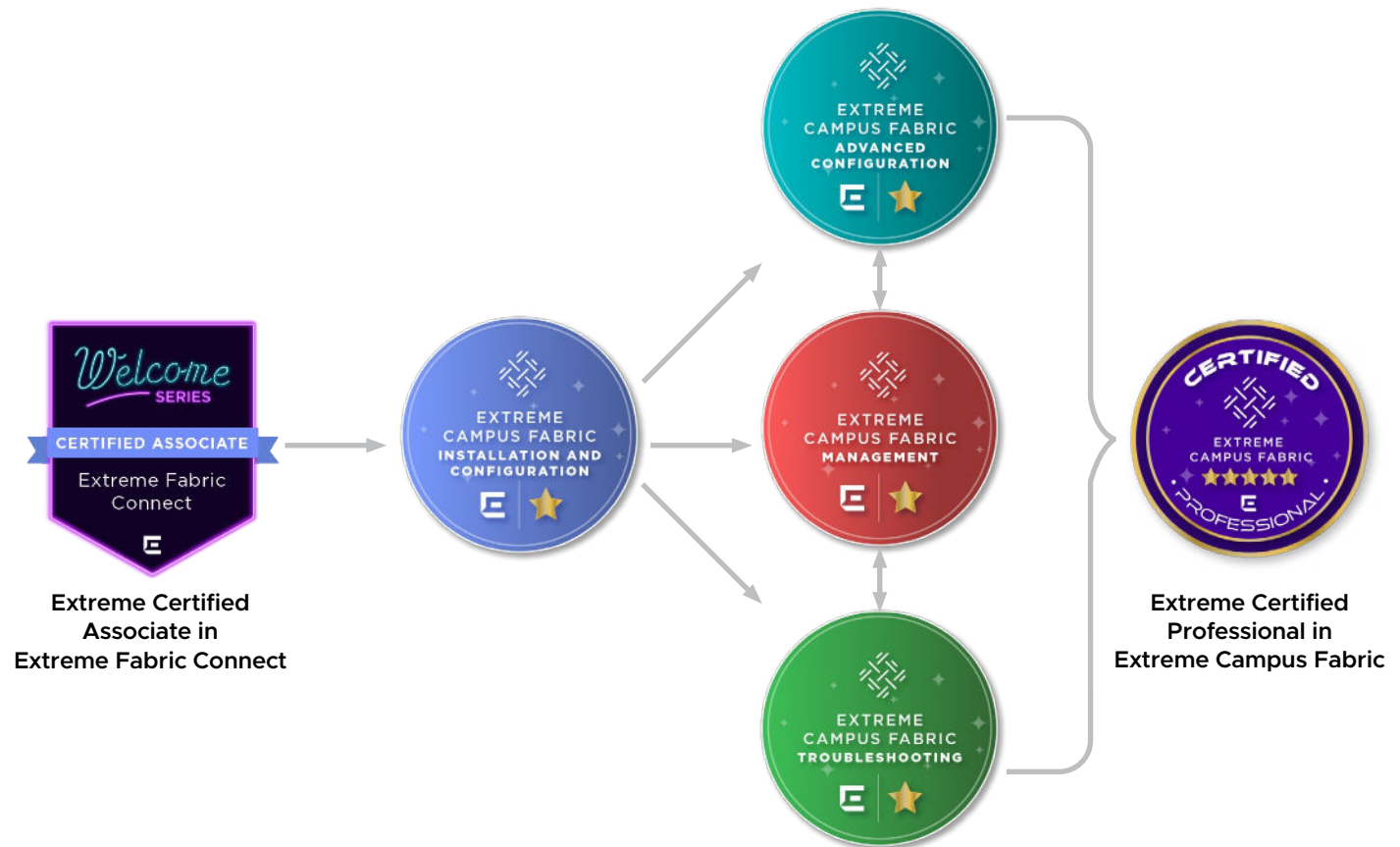
ExtremeCloud – Site Engine

ExtremeControl



The courses in this training track will take you from Associate to Professional level competency in our **Extreme Campus Fabric** portfolio utilizing video, Instructor-led training, and hands-on labs.

Click on the badges below to view course overviews.



TRACKS

Solutions Selling

Solutions Design

Extreme Switching

Extreme Campus Fabric

ExtremeWireless Cloud

ExtremeCloud™ IQ – Controller

ExtremeCloud SD-WAN

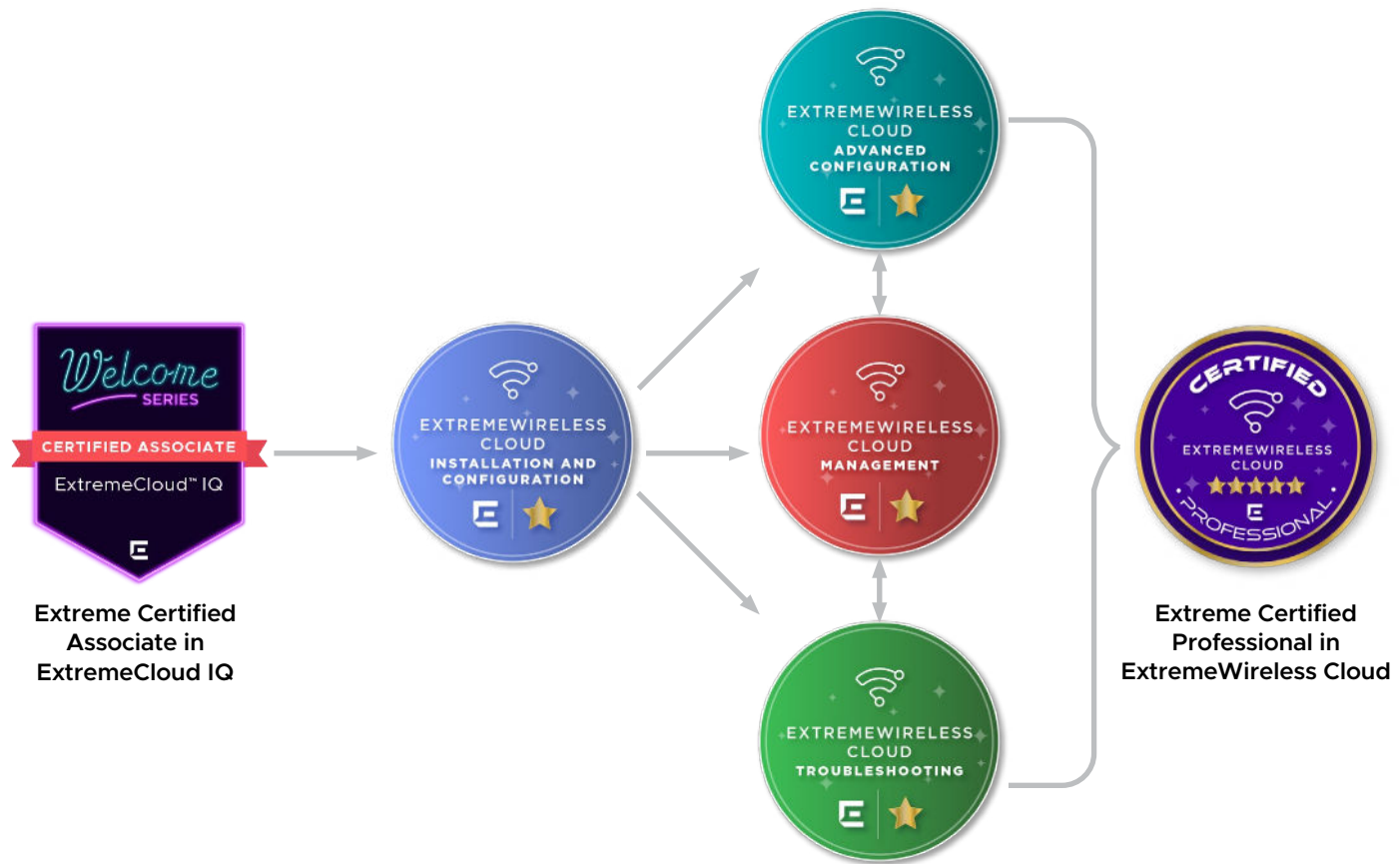
ExtremeCloud – Site Engine

ExtremeControl



The courses in this training track will take you from Associate to Professional level competency in our **ExtremeWireless Cloud** portfolio utilizing video, Instructor-led training, and hands-on labs.

Click on the badges below to view course overviews.



TRACKS

Solutions Selling

Solutions Design

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ExtremeWireless Cloud

ExtremeCloud™ IQ – Controller

ExtremeCloud SD-WAN

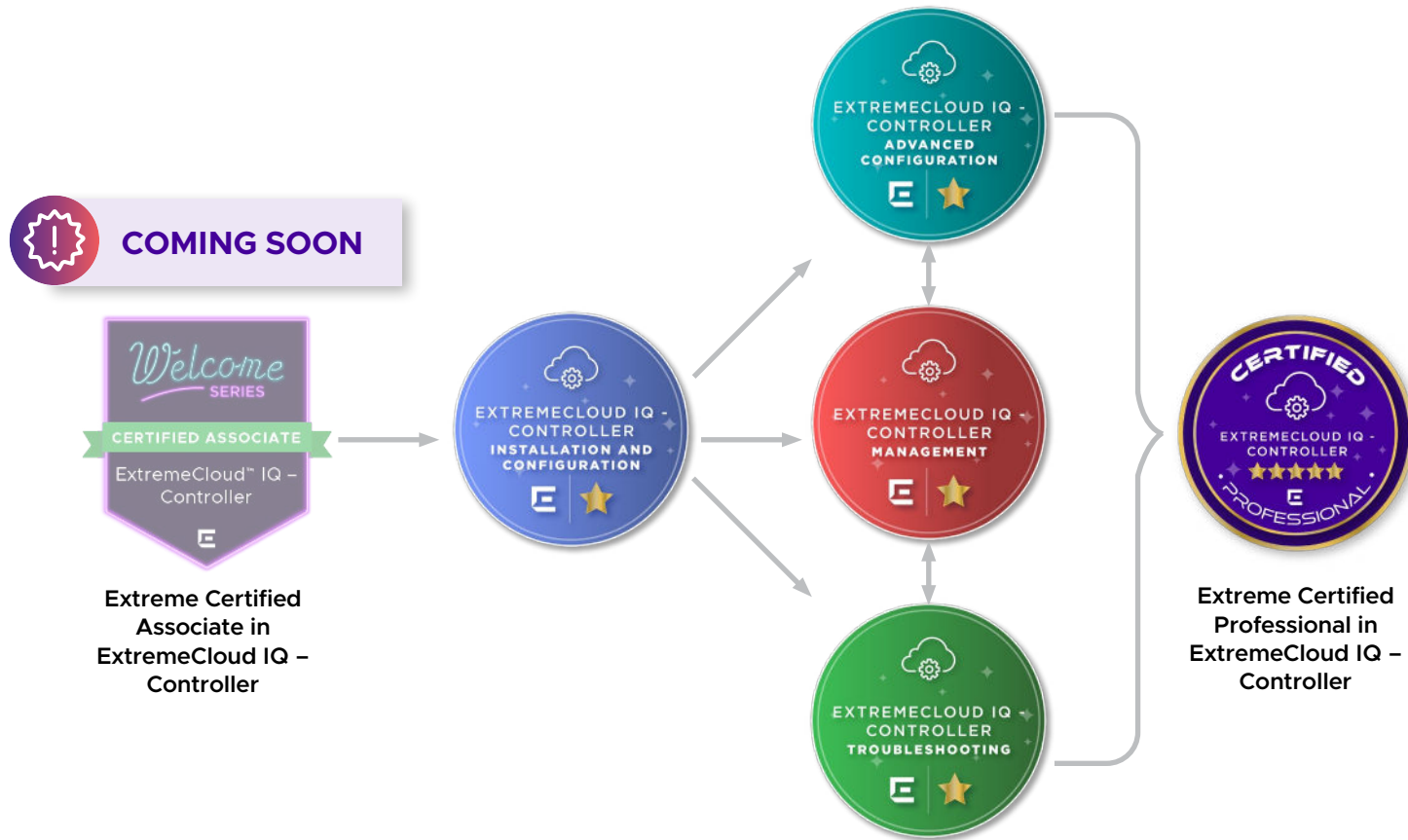
ExtremeCloud – Site Engine

ExtremeControl



The courses in this training track will take you from Associate to Professional level competency in our **ExtremeCloud IQ - Controller** solution utilizing video, Instructor-led training, and hands-on labs.

Click on the badges below to view course overviews.



TRACKS

Solutions Selling

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ExtremeCloud™ IQ – Controller

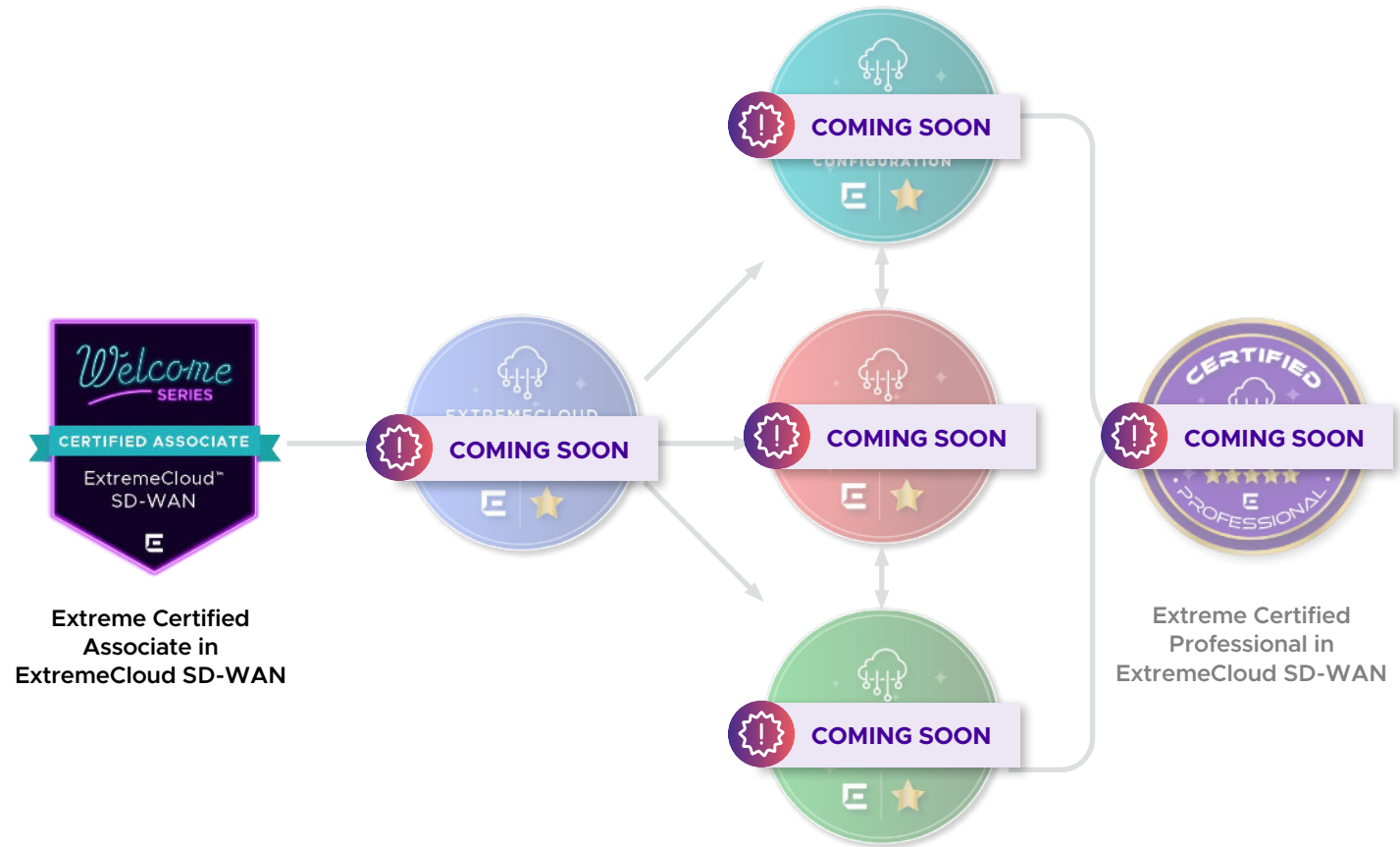
ExtremeCloud SD-WAN

ExtremeCloud – Site Engine

ExtremeControl



FULL TRACK COMING SOON!



TRACKS

Solutions Selling

Solutions Design

Extreme Switching

Extreme Campus Fabric

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ExtremeCloud™ IQ – Controller

ExtremeCloud SD-WAN

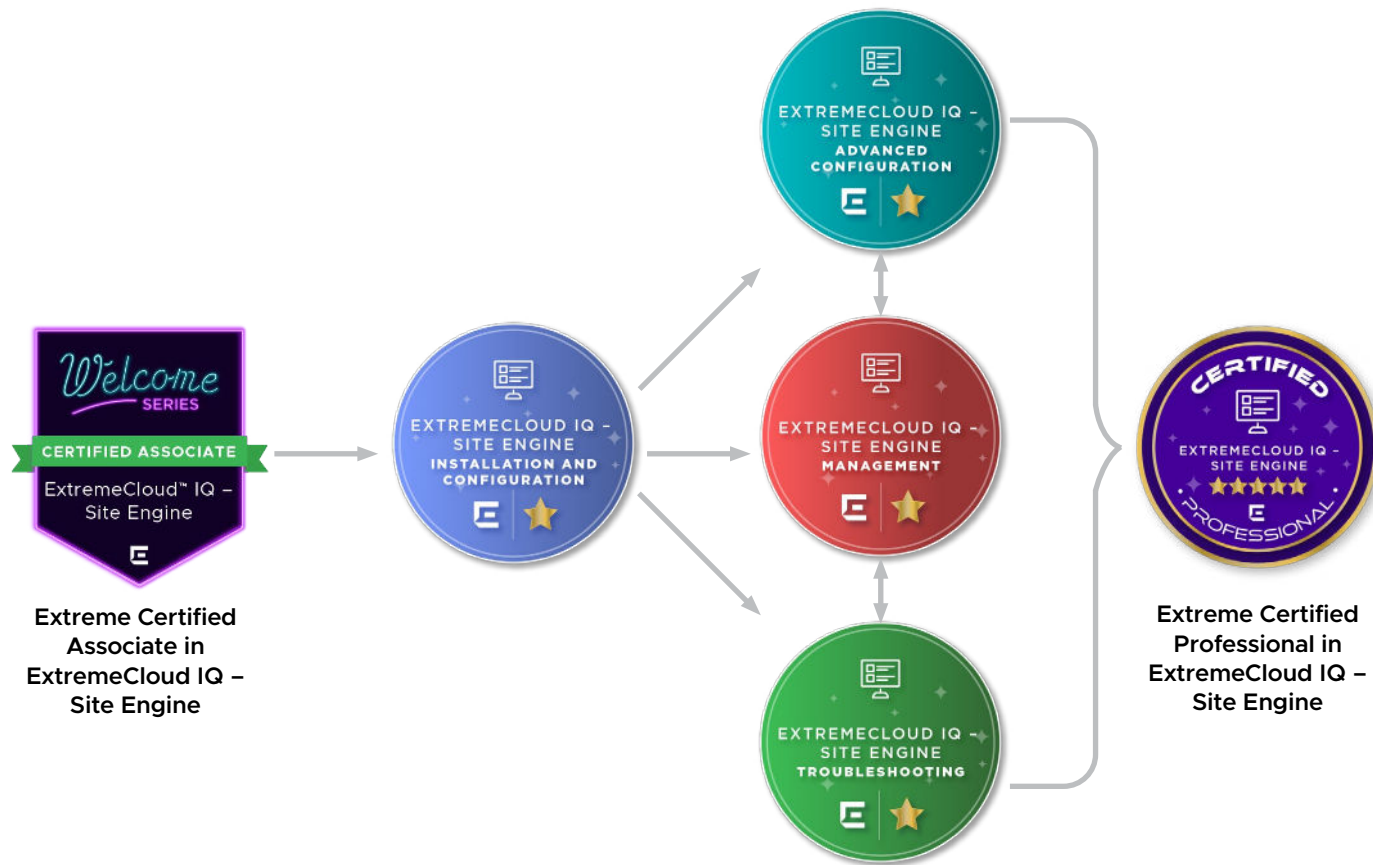
ExtremeCloud – Site Engine

ExtremeControl



The courses in this training track will take you from Associate to Professional level competency in our **ExtremeCloud IQ - Site Engine** solution utilizing video, Instructor-led training, and hands-on labs.

Click on the badges below to view course overviews.



TRACKS

Solutions Selling

Solutions Design

Extreme Switching

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ExtremeWireless Cloud

ExtremeCloud™ IQ – Controller

ExtremeCloud SD-WAN

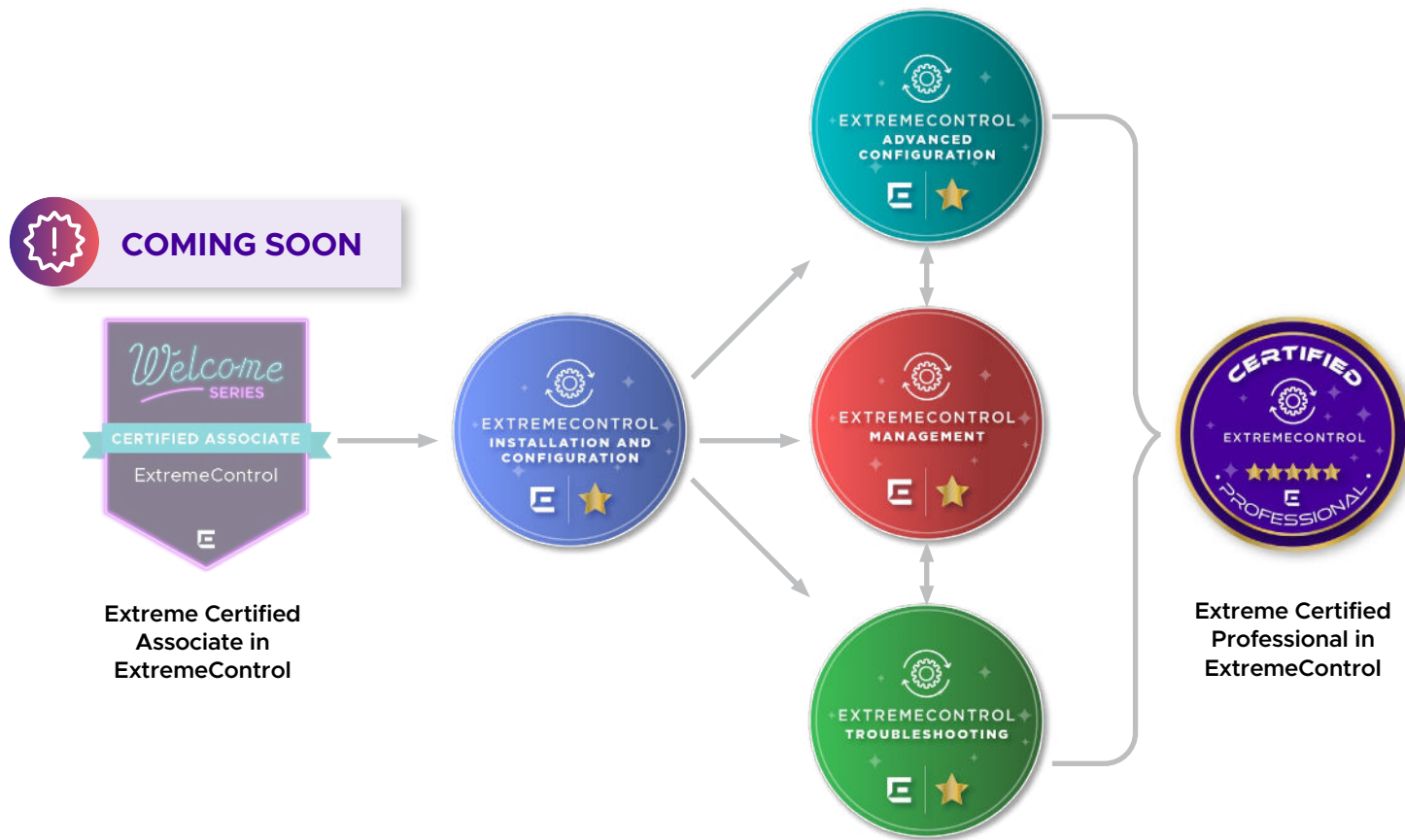
ExtremeCloud – Site Engine

ExtremeControl



The courses in this training track will take you from Associate to Professional level competency in our **ExtremeControl** solution utilizing video, Instructor-led training, and hands-on labs.

Click on the badges below to view course overviews.





Welcome Series invites you to meet Extreme Networks products!

These **FREE** video-based courses help learners to get a foundational understanding of our products and technologies.

Each course takes you through what our products are, why they're great, and how they're used.

Welcome Series training is for those who are new to Extreme Networks or just looking to brush up on their knowledge.

Achieving Associate level Certifications through these courses is the first step on the certification tracks with Extreme Networks Training.

Training can be accessed for free via our [YouTube Channel](#) or [video portal](#). After the final episode, you will be instructed on how you can access the free certification exam.

[Course Overview](#)
Start Course [here](#)

[Course Overview](#)
Start Course [here](#)

[Course Overview](#)
Start Course [here](#)

[Course Overview](#)
Start Course [here](#)

[Course Overview](#)
Start Course [here](#)

COMING SOON



ADVANCE YOUR FUTURE

Extreme Academy has one purpose in mind – to help educate and inspire the next generation of technologists and prepare them for the workplace. The Extreme Academy program is slightly different from our other training courses, they are more vendor neutral and focus on the fundamentals of networking. Through these courses, we provide the opportunity for anyone to gain multiple qualifications, awarding students with Extreme Networks Associate (XNA) certificate(s). The program offers more than education, it is a partnership that will help organizations, instructors and students build industry connections.

There are 3 ways to get involved in the Extreme Academy Program:



As a Student

Self-study using the video courses and become an Extreme Networks Associate (XNA) with an understanding of the basics in networking.

[Click here](#) to start learning online now!

Choose from the 4 courses available, more information on the next page.



As an Instructor

Become an Extreme Academy Instructor and use the resources to teach anytime, anywhere to help your students learn about networking to enter the IT industry.

[EA Instructor Overview and FAQ](#)

Contact the [Extreme Academy team](#) to apply to become an Extreme Academy Instructor.



As an organization

Expand your curriculum and help your students to advance their careers by becoming an Extreme Academy. You will gain access to educational resources that are at the forefront of technology, all for free.

Contact the [Extreme Academy team](#) to apply to become an Extreme Academy

Extreme Academy Courses Available



Introduction to Future Networks

This course covers the fundamentals of how networks work with the latest technology and a view into the future.

- [Course Overview](#)
- [Start online course](#)



Building Secure and Robust Wireless Networks

In this course you will learn about wireless networks and their importance to required business outcomes.

- [Course Overview](#)
- [Start online course](#)



Building Scalable and Mission Critical Networks

In this course, you will gain understanding to why large-scale networks are needed worldwide and how the design basics are implemented.

- [Course Overview](#)
- [Start online course](#)



Careers in IT

In this course, you will gain perspective on the networking industry and understand what makes a successful career in IT.

- [Course Overview](#)
- [Start online course](#)





Exam Information

Once students have completed the online courses, they will need to set up a Dojo account.

Creating an account and taking the certification exams are both FREE.

1. Register for an account by clicking [here](#)
2. Then access the exams [here](#)

[Exam information video](#)

Barnsley College Launches UK's First Extreme Academy!

Find out more about how this 'Outstanding' College included Extreme Academy courses in their curriculum.

[Click here to access Case Study](#)

For more information

- Visit [Extreme Academy Website](#)
- Email the Extreme Academy team: extremeacademy@extremenetworks.com

Digital Badging

What is a Digital Badge?

Digital Badges verify your achievements and allow you to share them online and build up a certification profile.

You can use these as an online CV, share them to your LinkedIn profile, Twitter, Facebook, email signatures and more.

How do I receive Digital Badges?

Once you've successfully completed an exam on Dojo and achieved either a Knowledge Credential or Certification, you will be emailed via Credly to:

- a) Create a Credly profile
- b) Accept and share your achievements

These achievements are searchable on LinkedIn and can help with recruitment.

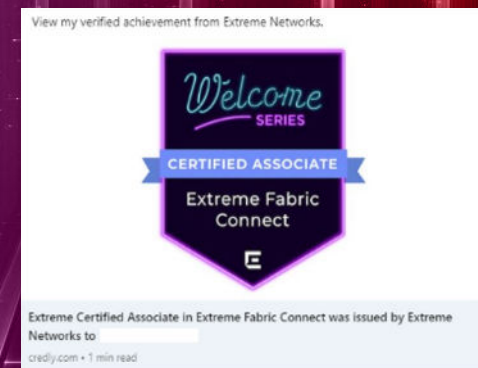
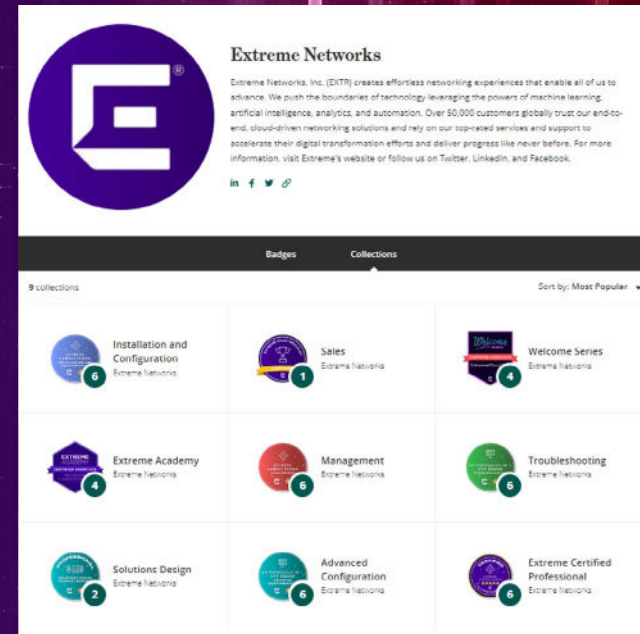
To view Extreme Networks Digital Badges available click [here](#).

More Digital Badges coming soon!

To learn more about Digital Badging via Credly

Check out our [Digital Badging FAQ](#)

For any further questions on Digital Badging, please contact learn@extremenetworks.com.



Dojo

Dojo is the place to be to explore training options, book training classes and take all your certification exams.

[Click here](#) to create an account and get started today!

All courses can be accessed from Dojo, and this is where you need to go to book Professional level training. These are chargeable classes, taught by instructors from our ecosystem of Authorized Training Partners (ATPs).

Book training by using the [Course Calendar](#) and searching for your desired course.

Authorized Training Partners (ATPs)

Your instructor-led training will be delivered by one of our expert Authorized Training Partners. Operating globally, and across all technical certification tracks, you can be sure that you are being taught by a certified Instructor, governed by Extreme's quality standards.

Pricing for Professional level courses is set by your chosen ATP. You can view course costs on the Dojo [course calendar](#) or speak with your ATP directly to confirm costs and payment terms.

Our ATP's can deliver courses in a variety of time zones and languages. They are also able to provide custom and private classes. To find a suitable ATP for your requirements please use the link below or contact learn@extremenetworks.com or visit the [website](#).

Free Video Training Courses

To access all **free** training visit our [YouTube Channel](#) or our [Video Portal](#) (ad free).

Here you can choose to watch training courses at your own pace and take your relevant assessments on Dojo when you're ready!

Our **free** online training covers all Associate level training: Welcome Series and Extreme Academy

Bespoke Training

What is bespoke training?

Bespoke training is to meet specific customer needs where we don't have a course that addresses the requirement. These courses are tailored to specific requirements and therefore do not deliver a certification.

Who is it for?

Bespoke training is usually for customers but can be for a Partner.

Who delivers bespoke training?

Bespoke training is delivered by our Authorized Training Partners, located globally. Delivery can either be onsite or virtual.

What is the cost of bespoke training?

Bespoke training will incur a cost for development and delivery. Cost varies on the requirements, e.g., location and duration.

How to request bespoke training:

1. Customers can request bespoke training via the Extreme Account Team.
2. Extreme Account team then contact learn@extremenetworks.com with their customers' requirements and bespoke training request.
3. Account Team will need to then complete a course requirements questionnaire.
4. Together we will select the best Authorized Training Partner to meet the customers needs and secure appropriate pricing for the training.
5. Calls may be required to agree scope, dates, and details.





Stay Connected

1. Feedback Surveys

After each instructor-led course, we provide you with a feedback survey to share your thoughts.

Feedback is reviewed weekly and is taken into consideration with training and development.

Examples of where your feedback has had an impact...

- ✓ We have adjusted class durations where students told us they could complete the training in less time – more time back!
- ✓ We've adjusted text and image formats on slides and student guides
- ✓ We have incorporated more introductory level material at the start of our Installation and Configuration courses to support those without experience and brought out the Welcome Series to build up knowledge prior to the course

You told us and we listened!

2. Extreme Training LinkedIn

[Follow](#) to receive all the latest updates on courses and training!

3. Email Us

For any Extreme Training questions, please email: learn@extremenetworks.com

For any Extreme Academy questions, please email: Extremeacademy@extremenetworks.com



WWW.EXTREMENETWORKS.COM