THE ART OF
IT INFRASTRUCTURE, SECURITY AND IOT DISTRIBUTION

Press release
Kappa Data, first Benelux Distributor with a Cloud-native SASE offering, adds Cato Networks to its product portfolio.

De Pinte, September 2021

De Pinte, Belgium, 28/09/2021 — Kappa Data, value added distributor, announced today the addition of the Cato SASE Cloud from Cato Networks to its product portfolio. With this new partnership, Kappa Data will be the first Benelux distributor with a cloud-native SASE offering.

Cato pioneered the convergence of networking and security into the cloud. Aligned with Gartner's Secure Access Service Edge (SASE) framework, Cato is the world's first SASE platform, converging SD-WAN and network security into a global cloud service. Cato optimizes and secures application access for all users and locations, replacing legacy security products and network services with an agile and secure global network that is ready for whatever's next.

Patrick Casteels, Managing Partner Kappa Data: 'We are very pleased with this new contract. As value added distributor, we have a huge interest in new, innovative products and technologies. Cato Networks's SASE solution is the answer to complex and very expensive IT environments, making it extremely interesting to our resellers.'

Mark Draper, EMEA Channel Director Cato Networks: 'Kappa Data's value add profile and Cato Networks are a perfect fit. We already had end user customers in the Benelux market. With Kappa Data, we can extend our partner portfolio and enable more Benelux enterprises and those with offices in the Benelux benefit from the Cato's global SASE platform. We look forward to working together with Kappa Data."

About Kappa Data – Value-Added Distributor of Network & Security Solutions
Kappa Data (www.kappadata.eu) is a Value-Added Distributor and offers a complete portfolio of IoT, networking and security solutions for Enterprise and SMB environments. Through its resellers, Kappa Data offers end customers solutions for connectivity, monitoring, IoT, management and data protection.

Joining forces with Kappa Data guarantees excellent customer support thorough technical knowledge and innovative, high-quality products. Kappa Data prioritises a long-term relationship with its customers and has won several awards for its approach.

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About Cato Networks
Cato is the world's first SASE platform, converging SD-WAN and network security into a global, cloud-native service. Cato optimizes and secures application access for all users and locations. Using Cato, customers easily migrate from MPLS to SD-WAN, optimize connectivity to on-premises and cloud applications, enable secure branch Internet access everywhere, and seamlessly integrate cloud datacenters and mobile users into the network with a zero-trust architecture. With Cato, the network, and your business, are ready for whatever's next.